

operate; everyone is involved together. While this may be more painful, the pain probably is shorter lived. (2) Compatible - equipment is available at one time, and incompatibility or redundancies are far more likely to be eliminated. (3) It probably is easier for management to visualize the potential of the information system if all subfunctions are put into operation - simultaneously. (4) Among the disadvantages, the cost of such a total system may be prohibitive. (5) Management might rebel because they do not understand all the system's complexities and capabilities. They may feel they are being sold a bill of goods.

V O C A B U L A R Y I I I

- A -

- | | |
|------------------------------------|---------------------------------|
| 1. ACQUAINT | Relacionarse |
| 2. AS OPPOSED | Contrario a |
| 3. ASSEMBLES | Ensambla |
| 4. A NET WORK TYPE OF FILE | Un Archivo de tipo general |
| 5. AS A BOTTOM -TO-TOP
APPROACH | En un enfoque de abajo a arriba |
| 6. AS THE TOP-DOWN- | El enfoque de baja |
| 7. ADVOCATES | Defiende, intercede |

- B -

- | | |
|-----------------------|-------------------------------|
| 8. BUREAUS | Oficinas de servicio |
| 9. BILLING PROCEDURES | Procedimientos de facturación |
| 10. A SWITCHOVER | Un cambio |
| 11. AN UPGRADING | Una valuación |
| 12. BRUSH FIGHTING | Trabajo individual |

- C -

- | | |
|----------------------------|------------------------------|
| 13. COSTCUTTING | Reducción de costos |
| 14. CAPABLE | Capaz |
| 15. CUSTOMER BILLING | Facturación al cliente |
| 16. CURRENT TIME FRAMEWORK | Marco de tiempo actual |
| 17. CRASH APPROACH | El medio para colarse en, el |

- medio para el fracaso repentino
- CH -
18. CHALLENGING Retando
- D -
19. DATA GATHERING Conjuntar información
20. DEPICTS Marca
- E -
21. EXTENDED ANALYSIS Análisis ampliados
22. ENVIROMENT Medio ambiente
- F -
23. FULFILL Llenar
24. FEASIBILITY Factibilidad
25. FOR LIMITED OR SHORT-
RANGE PLANNING- Para planeación limitada o a
corto plazo
- G -
26. GOAL SETTING Establecimiento de objetivos
- H -
27. HALLMARK Base

- I -
28. INROADS Entradas
29. ITS A TIENDANT Su ayudante
30. IN ONE FELL SWOOP En una manera ordenada
- L -
31. LOWER ECHELON Escalafón más bajo
- M -
32. MANAGERIAL HIERARCHY Jerarquía Administrativa
- O -
33. OVERLOOKED Examinado con cuidado, visto
desde lo alto.
- P -
34. PROCEEDING UPWARD TO
MIDDLE TOP MANAGAMENT Procediendo hacia arriba del -
nivel medio al nivel más alto
de administración.
- R -
35. RELY Confiar
36. RESPONSES Respuestas

37. REDUNDANCIES	Redundancias
38. REBEL	Rebelarse

- S -

39. SUBSYSTEMS	Subsistemas
40. STATISTICS	Estadísticas
41. STRAIGHTFORWARD	Directo

- T -

42. THE ROLE	El papel
43. TO OVERCOME	Resolver

- W -

44. WITHDRAWN	Retirado
45. WITHOUT DISRUPTING	Sin interrumpir

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