

profits over ten per cent. into two parts: the one to belong to the capitalists as their profit, and the other to be divided among all those who had received wages or salaries during the year, in proportion to the amount received by them. An opportunity was also afforded to the workmen of depositing their savings with the firm; but as there was only one instance, during three years, of a workman applying to invest his savings, this clause was withdrawn.

In consequence of the depressed state of the iron trade, there were no profits to be divided during the first two years. The men were, however, paid the current rate of wages, and were saved the expenses of union levies. The co-operative store, which had been founded by the workmen, was in a very prosperous condition. In the third year of the co-operative scheme a bonus of two and a half per cent. was divided between the employers and the employed. The workmen also received an advance of five per cent. in wages. In the fourth year the wages of the workmen were further increased ten per cent., and this took the cream off the bowl. However, a bonus of four per cent. was paid on the wages and salaries received by the *employés* during that year. At the meeting held to communicate the result of the year's business, Mr. Head said:

"There may be some who think the tendency of our policy has been too sentimental. I don't believe in doing business on sentimental principles; but I contend that mere money-making is not the sole end of existence. We have been associated with many of you for several years, and we can not help feeling a considerable interest in you. After all, life is not so very long. Another twenty or thirty years will see us all under ground, and there will be other employers and other workmen carrying on business at Newport Rolling-mill.

It would, indeed, be strange if we did not take some interest in those with whom we are so much associated. And so, without in the least relaxing discipline, or sacrificing any true principle of business, we hold it to be our duty as employers, as well as your duties as *employés*, to consider each other's interests, and to do all that each of us can in the way of true and hearty co-operation."

The coal famine began to tell upon the iron-workers. The furnaces were often laid off for want of coal. The principle causes of the bad supply of coal arose from shorter hours of labor, and higher wages for less work. Yet a bonus of three and a quarter per cent. was allowed on the wages and salaries received by the *employés* during the year 1871. The co-operative stores continued to be very productive, and many of the members saved considerable sums of money. In the next year, a bonus of three and a half per cent. was divided. But difficulties were in store. The coal famine continued. The employers of labor held meetings to resist the successive advances of wages, and to counteract the operations of the trades-unions.

Mr. Head strongly urged the men to hold together: "Cease to be deluded," he said, "by these trades-unions. Save all you can, and with your savings provide against the day of sickness—a day which is sure to come, sooner or later. Provide for old age; read good books: you have every chance now, with a free library in the town. Give credit to others for wishing to be straightforward and honest as well as yourselves; and in every way I would ask you to act as reasonable, straightforward, sensible, English workmen ought to do. Show that you can appreciate being well used, that you can appreciate those who put themselves to trouble that they may do you good; and beware lest,



by want of sympathy, you drive the best of the employers out of the business, and retain those alone who are despotic and tyrannical. Cease to follow those who are actuated by self-interest, or by blind impulse; who do not care a bit if they get you into trouble, provided only they serve their own selfish ends. Such men are but blind leaders of the blind, and if you follow them you will eventually find yourselves deserted, and lying hopelessly and helplessly in the last ditch."

It was of no use. The men's wages went up twenty per cent.; and there was an end of the bonuses. The coal famine continued. The masters, instead of making profits, made immense losses. The price of iron went down. The mills stood idle for two months. The result was, that when the masters next met the workmen in public meeting, Mr. Waterhouse, the auditor, reported that "while the gross earnings of the year have exceeded the expenditure on materials, wages, and trade charges, they have been insufficient to cover the full amounts to be provided under the co-operative scheme for interest on capital, depreciation, and the reserve for bad debts; and that, consequently, it was his duty to declare that no amount was at present payable as bonus either to employers or employed." No further report was issued in 1875, excepting an announcement that there was no dividend, and that the firm did not intend to continue the co-operative scheme any longer. During the time that it lasted, the *employés* had received about eight thousand pounds in bonuses.

Since then, Sir Joseph Whitworth has announced his intention of giving his workmen a bonus upon his profits; but the principle of the division has not yet been announced. On hearing of his intention, Mr. Carlyle wrote the following letter to Sir Joseph:

"Would to Heaven that all the captains of industry in England had a soul in them such as yours. The look of England is to me at this moment abundantly ominous, the question of capital and labor growing ever more anarchic, insoluble altogether by the notions hitherto applied to it—pretty sure to issue in petroleum one day, unless some other gospel than that of the 'Dismal Science' come to illuminate it. Two things are pretty sure to me. The first is that capital and labor never can or will agree together till they both, first of all, decide on doing their work faithfully throughout, and like men of conscience and honor, whose highest aim is to behave like faithful citizens of this universe, and obey the eternal commandments of Almighty God, who made them. The second thing is, that a sadder object than even that of the coal-strike, or any other conceivable strike, is the fact that—loosely speaking—we may say all England has decided that the profitablest way is to do its work ill, slurrily, swiftly, and mendaciously. What a contrast between now and say only a hundred years ago! At the latter date all England awoke to its work—to an invocation to the Eternal Maker to bless them in their day's labor, and help them to do it well. Now, all England—shop-keepers, workmen, all manner of competing laborers—awaken—as with an unspoken but heart-felt prayer to Beelzebub: 'Oh, help us, thou great Lord of Shoddy, Adulteration, and Malfeasance, to do our work with the maximum of slurriness, swiftness, profit, and mendacity, for the devil's sake. Amen.'"

Fortunately, there is not a great deal of truth in this letter, nor in the "heart-felt prayer" to Shoddy. The Right Hon. Mr. Forster ought to know something of labor and capital, and at a recent meeting of the Cobden Club he stated that "they were often told that



they had a war within their borders between labor and capital; but, as an employer of labor ever since he came to manhood, he would only say that he never knew a time in which employer and employed were on better terms."

The late Sir Francis Crossley observed that there was a good deal of unreasonable feeling abroad. It was held by some that it was wrong for working-men to sell their labor at the best price; but it must be remembered that their labor was the only thing they had to sell, and the best thing to do was to leave those matters to take their natural course. It was a great mistake, on the part of employers, to suppose that the lowest priced labor was always the cheapest. If there were not so much desire to run down the price of labor, and the masters showed a more conciliatory spirit, there would be fewer strikes and outrages.

"What a contrast between now and, say, only a hundred years ago!" Certainly there is a very great contrast. England was not a manufacturing country a hundred years ago. We imported nearly every thing, except corn, wool, and flax. We imported the greatest part of our iron from Spain, Sweden, Germany, and Russia. We imported our pottery from Holland, our hats from Flanders, our silk from France, our cloth and carpets from Belgium. Our cotton manufactures, our woolen and flax manufactures, our machine manufactures, could scarcely be said to exist. Coal could scarcely be had, for the coal-pits could not be kept clear of water.

A hundred years ago, we could not build a steam-engine; we could scarcely build a bridge. Look at the churches built a hundred years ago, and behold the condition of our architecture. A hundred years ago, we had fallen to almost the lowest condition as a nation. We had not a harbor; we had not a dock. The

most extensive system of robbery prevailed on the River Thames. The roads, such as they were, swarmed with highwaymen; and black-mail was levied by the Highlanders upon the Lowland farmers down to the middle of last century.

A hundred years ago, our ships were rotten; they were manned by prisoners taken from the hulks, or by working-men pressed in the streets in open day. When James Watt was learning his trade of an instrument-maker in London, a hundred years ago, he durst scarcely walk abroad lest he should be seized and sent to India or the American plantations. Less than a hundred years ago, the colliers and salters of Scotland were slaves. It is not forty years since women and children worked in coal-pits. Surely we are not to go down upon our knees and pray for a restoration of the horrible things that existed a hundred years ago.

A hundred years ago, Ireland was treated like a slave country, and hangings and shootings of rebels were frequent. The fleet at the Nore mutinied, and the mutiny was put down by bloodshed and executions. Towns and cities swarmed with ruffians, and brutal sports and brutal language existed to a frightful degree. Criminals were hanged, five or six together, at Tyburn. Gibbets existed at all the cross-roads throughout the country. The people were grossly ignorant, and altogether neglected. Skepticism and irreligion prevailed, until Wesley and Whitefield sprung up to protest against formalism and atheism. They were pelted with rotten eggs, sticks, and stones. A Methodist preacher was whipped out of Gloucester.

A hundred years ago, literature was at a very low ebb. The press was in a miserable state. William Whitehead was poet laureate! Who knows of him now? Gibbon had not written his "Decline and Fall."



*Junius* was the popular writer: political corruption was scarified in his letters. The upper classes were coarse, drunken, and ill-mannered. Bribery and corruption on the grossest scale were the principal means for getting into Parliament. Mr. Dowdeswell, M.P. for Worcestershire, said to the Commons, "You have turned out a member for impiety and obscenity. What half-dozen members of this House ever meet over a convivial bottle, that their discourse is entirely free from obscenity, impiety, or abuse of Government?"

Though drunkenness is bad enough now, it was infinitely worse a hundred years ago. The publicans' sign-boards announced, "You may here get drunk for a penny, dead-drunk for twopence, and have clean straw for nothing." Drunkenness was considered a manly vice. To drink deep was the fashion of the day. Six-bottle men were common. Even drunken clergymen were not unknown.

What were the popular amusements of the people a hundred years ago? They consisted principally of man-fighting, dog-fighting, cock-fighting, bull-baiting, badger-drawing, the pillory, public whipping, and public executions. Mr. Wyndham vindicated the ruffianism of the ring in his place in Parliament, and held it up as a school in which Englishmen learned pluck and "the manly art of self-defense." Bull-baiting was perhaps more brutal than prize-fighting, though Wyndham defended it as "calculated to stimulate the noble courage of Englishmen." The bull was secured to a stake in the market-place of the bull-ring (the name still survives in many towns), and there the animal was baited by the rabble dogs of the neighborhood. One can scarcely imagine the savageness of the sport—the animal mutilations, the imprecations of ruffians worse than brutes, the ferociousness and drunkenness,

the blasphemy and unspeakable horrors of the exhibition. The public mind of this day absolutely revolts at such brutality. Yet, less than a hundred years ago—on the 24th of May, 1802—a bill for the abolition of bull-baiting was lost in the House of Commons by sixty-four to fifty-one—Mr. Wyndham contending that horse-racing and hunting were more cruel than bull-baiting or prize-fighting!

The pillory was one of our time-honored institutions fifty years ago, and men and women used to be placed there for offenses such as a wise legislature would have endeavored to conceal from public consideration. The horrid scenes which then took place, when men, women, and children collected in crowds to pelt the offenders with missiles, were so disgusting that they can not be described. Not more seemly were the public whippings then administered to women in common with the coarsest male offenders. The public abominations and obscenities of the "good old times" would almost have disgraced the days of Nero.

But bull-baiting, cock-fighting, and other ferocious amusements have now departed. Even the village stocks have rotted out. Drunkenness has become disreputable. The "good old times" have departed, we hope never to return. The laborer has now other resources besides the public-house. There are exhibitions and people's parks, steamboats and railways, reading-rooms and coffee-rooms, museums, gardens, and cheap concerts. In place of the disgusting old amusements, there have come a healthier, sounder life, greater enlightenment, more general sobriety, and a humaner spirit. We have in a hundred years outgrown many of our savage tendencies. We are not less brave as a people, though less brutal. We are quite as manly, though much less gross. Manners



are more refined, yet as a people we have not lost our pluck, energy, and endurance. We respect ourselves more, and as a nation we have become more respected. We now think with shame of the manners of a hundred years ago.

The achievements of which England has most reason to be proud have been accomplished during the last hundred years. English slaves have been emancipated, both at home and abroad. Impressment has been done away with. Parliamentary representation has been conferred upon all classes of the people. The Corn Laws have been abolished. Free trade has been established. Our ports are now open to the whole world.

And then, see what our inventors have accomplished. James Watt invented the steam engine, which in a few years created a large number of new industries, and gave employment to immense numbers of people. Henry Cort invented the puddling process, and enabled England to rely upon its own stores of iron, instead of depending upon foreign and perhaps hostile countries. All the docks and harbors round the English coast have been formed during the present century. The steamboat, the railway, and the telegraph have only been invented and applied during the last fifty years.

With respect to the charge made against the English workman as to the "slurriness, swiftness, and mendacity" of his work, it is simply impossible that this should be so. Our ports are free and open to the world; and if Frenchmen, Germans, Belgians, or Americans could execute better work than Englishmen, we should not only cease to export, but also lose our home trade. The foreigner is now free to undersell us, if he can, in our own markets.

It was in the perfect confidence that Englishmen were the best and most honest workers in the world,

that free trade was established. Should we ever become a shoddy-manufacturing people, free trade will probably be abolished; and we shall then impose prohibitory duties upon foreign manufactures. But is it not the fact that every year sees an increase in the exports of English goods—that English workmanship is not considered the worst, but the best, in the general markets of the world—and that numerous foreign makers place an English mark upon their productions in order to insure their sale?

It is by means of English workmen, and English tools and machines, that continental manufactories themselves have been established; and yet, notwithstanding their cheaper labor, we should command the foreign market, but for the prohibitory duties which foreigners impose upon English manufactures. Mr. Brassey, in his book on "Work and Wages," says: "It may be affirmed that as practical mechanics the English are unsurpassed. The presence of the English engineer, the solitary representative, among a crew of foreigners, of the mechanical genius of his country, is a familiar recollection to all who have traveled much in the steamers of the Mediterranean. Consul Lever says that in the vast establishment of the Austrian Lloyd's at Trieste, a number of English mechanical engineers are employed, not only in the workshops, but as navigating engineers in the company's fleet. Although there is no difficulty in substituting for these men Germans or Swiss, at lower rates of payment, the uniform accuracy of the English, their intelligence, their consummate mastery of all the details of their art, and their resources in every case of difficulty, have entirely established their superiority."

The English are also the best miners, the best tool-makers the best instrument-makers, the best navvies,"



the best ship-builders, the best spinners and weavers. Mr. Brassey says that during the construction of the Paris and Rouen Railway, the Frenchman, Irishman, and Englishman were employed side by side. In the same quarry at Bonnières, the Frenchman received three francs, the Irishman four, and the Englishman six; and the last was found to be the most advantageous workman of the three. The superiority of the English workman over persons of other nations was equally remarkable whenever there was an opportunity of employing him side by side with them.

There is no doubt about the "swiftness" of English workmanship; but this is one of the merits of English mechanism. M. Jules Simon observes that heretofore the manual laborer has been an intelligent force, but by means of machinery he is converted into an intelligent director of force. It is by the speed of the English machinery, and the intelligent quickness of the workman, that his master makes a profit, and himself such high wages as compared with Continental workmen. In France, one person is employed to mind fourteen spindles; in Russia, one to twenty-eight; in Prussia, one to thirty-seven; and in Great Britain, one to seventy-four spindles. It is by means of the swiftness of our machinery that we are enabled to bring cotton from India, manufacture it in Manchester, return the manufactured article to the place from which it was taken, and sell it at a lower price than the native-made calico.

Mr. Chadwick mentions the following case: A lady, the wife of an eminent cotton-manufacturer, went to him one day rejoicing, with a fine piece of muslin, as the produce of India, which she had bought in London, and showing it to him, said, if he produced a fabric like that, he would really be doing something merito-

rious in textile art. He examined it, and found that it was the produce of his own looms, near Manchester, made for the Indian market exclusively, bought there, and resold in England as rare Indian manufacture!

An annual report is furnished to the Government, by our foreign consuls, with reference to the character and condition of the working-classes in most parts of the civilized world. Mr. Walter, M. P., in a recent address to an assembly of workmen, referred to one of these reports. He said, "There is one remark, in particular, that occurs with lamentable frequency throughout the report, that, with few exceptions, the foreign workman does not appear 'to take pride in his work,' nor (to use a significant expression) to 'put his character into it.' A remarkable instance of this is mentioned of a country which generally constitutes an honorable exception to this unhappy rule. Switzerland is a country famous for its education and its watches; yet the following passage from the report will show that neither knowledge nor skill will suffice without the exercise of that higher quality on which I have been dwelling. 'As a rule,' it says, 'Swiss workmen are competent in their several trades, and take an interest in their work; for, thanks to their superior education, they fully appreciate the pecuniary advantages to their masters, and indirectly to themselves, of adhering strictly to this course. A striking instance of the policy of acting otherwise has lately happened at St. Imier, in the Bernese Jura, and produced a deep impression. In this district, for some years past, a great falling-off in the quality of the watches manufactured has taken place, owing to the inhabitants finding it much more profitable to increase the production at the cost of the workmanship than to abide by the old rules of the trade. They prospered



beyond all expectations for a considerable time, but finally their watches got such a bad name that they became unsalable, and the result is a general bankruptcy of nearly all the watch-makers of this particular district."

One thing, however, remains to be said of foreign workmen generally. Although they do not work so hard as the English, they take much better care of their earnings. They are exceedingly frugal and economical. Frenchmen are much soberer than Englishmen, and much better-mannered. They are, on the whole, greatly more provident than English workmen. Mr. Brassey states that when the Paris and Rouen Railway works were commenced, the contractors endeavored to introduce a system by which the workmen were to be paid once a fortnight; but very soon after the operations had begun, the Frenchmen requested that the pay might take place only once a month.

Mr. Reid, managing director of the line, told the House of Commons Committee on Railway Laborers that a French laborer is a much more independent person than an Englishman, and much more respectable. He stated, in support of his opinion, this remarkable circumstance, that whereas a French laborer desired to be paid only once a month, the English laborer desired to be paid every Saturday night, and by the following Wednesday he wanted something on account of the week's work. "Nothing could be a greater test," said Mr. Reid, "of the respectability of a working-man than being able to go without his pay for a month."

Although the French workman has nothing like the same facilities for saving as the English, the *Journal des Débats* alleges that he saves ten times as much as his rival. There are only about a thousand savings-banks and branches established in France, and yet two

millions of persons belonging to the lower ranks last year invested in them about twenty-eight millions sterling. But the Frenchman of the city prefers investing in Government Rentes; and the Frenchman of the country prefers investing in land. All, however, are thrifty, saving, and frugal; because they are educated in economy from their earliest years.